

Program Overview: 1/27-1/29, 2021

- Overview1-on-1 meeting
- DSANJSummarySuggestion









♦ Who to Invite:

✓ Companies with new drug discovery capabilities and pipelines in either small, large molecules, immunotherapies or any assets related to regenerative medicine. Digital health is also considered.



ノーベルファーマ株式会社



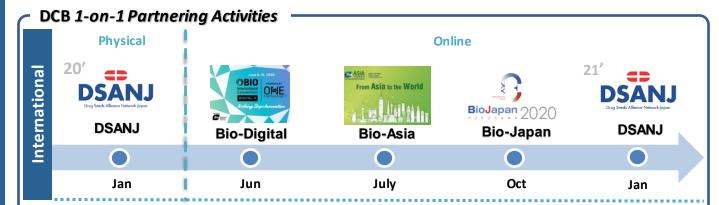
- **Overview** 1-on-1 meeting
- DSANJ



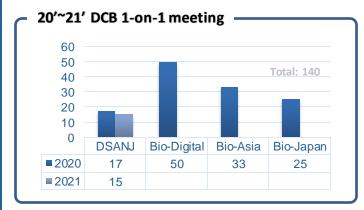
1-on-1 Partnering Meeting from Physical to Online

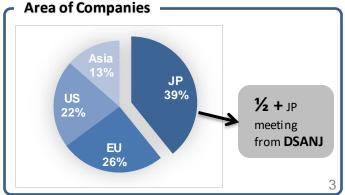


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◆ 2020 to 2021, DCB attended **5** international exhibitions, joined **120+** online 1-on-1 partnering meeting. Discussed with **100+** companies include <u>Bio-pharma</u>, <u>R&D institution</u>, and <u>CMO&CRO</u>.



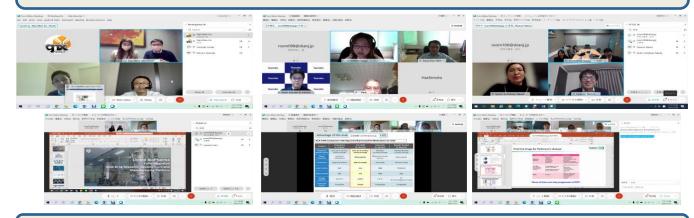




D-Bio Conference by DSANJ



- ◆ What we do to help and make it happen
- ◆ Program Publicity>>Invites & Confirm Interest>>Send Application Material>>Consultation, Correspondence and Communication>>Collect and Upload Participants' Information and Non-Confidential Decks>>Attend 1-on-1s>>Post-Session Questionnaires and Interviews



- ◆ 5 companies with 8 assets in total (Alar/Energenesis/GlycoNex/Taho/United Biopharma)
- ◆ 11 1-on-1 sessions operated and completed via webex with in-depth scientific discussion
- Most participants were looking for co-development or licensing opportunities

1-on-1 meeting ◆ DSANJ

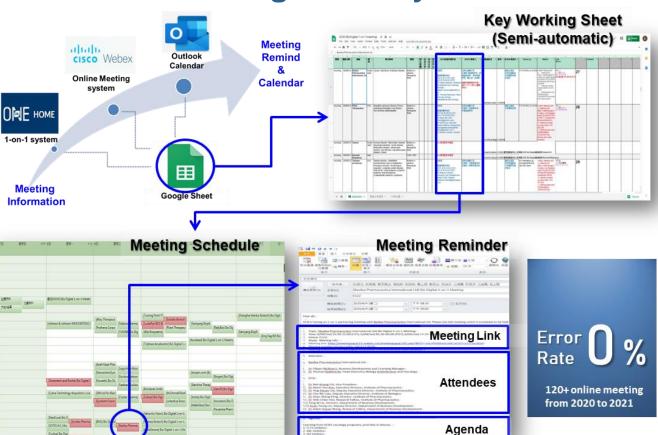
Overview

Summary Suggestic

DCB: 1-on-1 Management System



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Live of Meeting Room

OB

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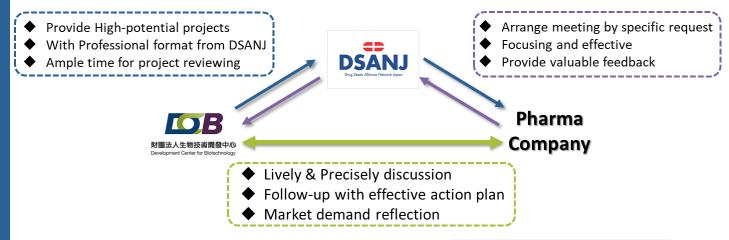






DSANJ-Summary

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	Promotion Project	Arranged Project	Company	Meeting
20' (Physical)	13	4	12	17
21' (Online)	15	10	6	15

 We have got feedback from 2 companies with 3 projects and one of them is going for CDA discussion.

Look to the future...

Through DSANJ events, to promote collaboration on the discovery of drugs that meets patients' needs across Japan and Taiwan.





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 - Suggestion

- ◆ It would be great to have an <u>English version on 確</u> 認書 to understand better the terms.
- We would be grateful to <u>receive faster response</u> for better communications.

Thank you for your attention

